

Sales Position

We are seeking a high energy, sharp, teachable, energetic person who wants to be successful; and have a growing career. Future opportunity to work from home for the right person.

Job Responsibilities

- Meet new business production goals and objectives as established.
- Prospecting and generating new business through leads & referral sources.
- Be outstanding at relationship building.
- Foster strong relationships with our customers to maintain a high level of client retention and product loyalty
- Prospects for new business by following sales leads generated from referrals, networking, marketing, cold-calling, and lead databases

Job Requirements

- Possess a genuine willingness to learn, be intuitive and resourceful and be coachable.
- Possess an upbeat, positive and enthusiastic attitude.
- Must have ability to multi-task.
- Strong work ethic and leadership skills
- Ability to tactfully handle stressful and difficult situations
- Previous work experience in sales, marketing, promotions or telemarketing
- Be equipped with great listening and closing skills
- Bilingual, fluent in both English and Spanish is beneficial.

If you are motivated to succeed and can see yourself in this role, please send an updated resume to Horvathinsuranceagency@gmail.com