

BUSINESS CASE STUDY

Farmers Grain & Feed Co., Inc.

Farmers Grain & Feed Company has been in Columbia City, Indiana since the turn of the nineteenth century. The family-owned company started as a flour mill business on Line Street in Columbia City. The business continued to grow and transformed into a successful grain and feed company.



FARMERS GRAIN AT A GLANCE

Year Established:

Incorporated in 1950

Leadership:

Terry Shively, President

Dennis Shively, Vice President

Farmers Grain was originally a flour mill located on Line Street in Columbia City, and incorporated in 1950. As the family business continued to grow and expand, they expanded to a new location on Market Street, and now the business resides on 600 East in Columbia City, where they have convenient access to rail and U.S. Highway 30.

A FARMING COMMUNITY

“People here understand agriculture because it’s a farming community. We had great support from the county with relocation efforts when we moved to 600 East,” said president Terry Shively.

CONTINUED GROWTH

After moving to the location on 600 East eight years ago, Farmers Grain has continue to grow and expand its offerings. Farmers Grain currently as 3.3 million in upright grain storage

and 2 million in ground space storage, and as the business continues to grow they plan to add more grain storage to accommodate their needs.

EMPLOYMENT

With 49 employees currently they plan to hire more in the future as they continue to expand the business. When seeking workforce talent Farmers Grain searches for dependable workers. “There’s a large demand right now for truck drivers with commercial driver licenses,” said Shively.

According to the American Trucking Association, in 2014 the U.S. had a shortage of 30,000 truck drivers. With the large demand for qualified truck drivers there are endless employment opportunities for those interested in the industry.