

Sales Professional

This list of duties and responsibilities is not all inclusive and may be expanded to include other duties as management may deem necessary from time to time:

- Generate revenue through sales and services to new and existing accounts; establishing and maintaining a high level of customer satisfaction
- Making cold calls to prospective customers
- Following sales leads and scheduling appointments with prospective customers
- Following up with customers and providing solutions should a concern arise
- Provide training to customers and their teams on various product lines and services
- Demonstrate basic knowledge of communications equipment with training provided by employer
- Demonstrate excellent organizational, oral, written and listening skills
- Proficient computer skills
- Excellent selling and account management skills
- Ability to communicate professionally with co-workers and customers
- Professional appearance and demeanor
- Positive, team-oriented attitude
- Self-motivated to learn the communications industry in order to grow account base and develop high volume accounts
- Confidence to succeed with a commission based compensation plan

As an Outside Sales Representative, you must have excellent sales talents, as well as the willingness to learn the J & K Way to sales and service. A valid Driver's License, clean driving record, and own reliable vehicle is required.

Benefits package may include:

- Health/Dental/Life Insurance coverage
- 401(k)
- Gas allowance
- Paid holidays while on salary
- Commissionable teared compensation package with limitless earning potential

Please email resume to lhovath@jkcomm.com